

**Friends of A K Smiley Public Library**

	<u><i>FY 19-20</i></u> <u><i>Budget</i></u>	<u><i>Proposed</i></u> <u><i>FY 20-21</i></u>
<b>Ordinary Income/Expense</b>		
<b>FOL Income</b>		
<b>41000 · Auction Department Income</b>		
41100 · Auction-General Sales	32,000	24,000
41200 · Auction-Bi-weekly Sales	2,000	1,500
41500 · Auction-Picks	3,000	2,250
41600 · Auction-Special Sale		<u>2,000</u>
<b>Total 41000 · Auction Department Income</b>	<b>37,000</b>	<b>29,750</b>
<b>42000 · Bookstore</b>		
42100 · Bookstore Sales	28,000	21,000
42200 · Bookstore - Special sales	6,000	4,500
<b>Total 42000 · Bookstore Income</b>	<u>34,000</u>	<u>25,500</u>
<b>43400 · Direct Public Support</b>		
43440 · Buy A Book	250	200
43450 · Donations & Memorials	8,000	6,000
<b>Total 43400 · Direct Public Support</b>	<u>8,250</u>	<u>6,200</u>
<b>44000 · Other Income</b>		
44090 · Bank Interest	125	100
<b>Total 44000 · Other Income</b>	<u>125</u>	<u>100</u>
<b>47200 · Program Income</b>		
47230 · Membership Dues	30,000	22,500
<b>Total 47200 · Program Income</b>	<u>30,000</u>	<u>22,500</u>
<b>FOL Income</b>	<u><b>109,375</b></u>	<u><b>84,050</b></u>
<b>FOL Expense</b>		
<b>50000 · FOL Expenditures</b>		
50001 · FOL Support of Adult Literacy	10,000	7,000
50002 · FOL Support of Adult Literacy (Deferred)		<u>7,000</u>
		<b>14,000</b>
<b>51000 · AKSPL Direct Support</b>		
51100 · Adult Books	40,000	30,000
51200 · Child and YA books	20,000	15,000

	<i>FY 19-20 Budget</i>	<i>Proposed FY 20-21</i>
51300 · Electronic Resources	12,000	9,000
51400 · Programming	12,000	9,000
51500 · Heritage Programs	2,000	1,500
51600 · Lincoln Shrine	1,000	750
51900 · Misc Facility Upkeep	1,500	
51950 · Security System Maintenance	0	1,800
<b>Total 51000 · AKSPL Direct Support</b>	<b>88,500</b>	<b>67,050</b>
<b>52000 · Auction Dept</b>		
52100 · Auction Supplies	600	450
52200 · Auction - Software	100	
52300 · On Line Sales	0	
52500 · Facility Improvements	2,000	500
<b>Total 52000 · Auction Dept</b>	<b>2,700</b>	<b>950</b>
<b>53000 · Bookstore</b>		
53100 · Bookstore Supplies & Merch	1,500	1,125
53300 · Bookstore Maintenance	100	75
<b>Total 53000 · Bookstore</b>	<b>1,600</b>	<b>1,200</b>
<b>53500 · General Operating</b>		
53510 · Amer Library Assn Dues	150	150
53520 · Conferences	200	150
53530 · Printing & Stationery	100	75
53540 · Returned Checks	50	40
53570 · Volunteer Recognition	500	375
53550 · Tax Prep, Filing Fees, Bank Exp	125	95
53560 · Postage	400	300
53570 · Insurance	0	1,500
53580 · PayPal	0	115
53590 · Misc	0	0
<b>Total 53500 · General Operating</b>	<b>1,525</b>	<b>2,800</b>
<b>54000 · Marketing &amp; Publicity</b>		
54150 · Publicity - Special Sales	500	375
54170 · Publicity - Other Events	2,000	1,500
54200 · Publicity - Facebook		0
54250 · Marketing - Social Media	250	190
54300 · Hospitality & Recognition	1,500	1,125
54400 · Contest - Incentives	0	0

	<i>FY 19-20 Budget</i>	<i>Proposed FY 20-21</i>
54500 · Publicity - Equipment	500	375
54700 · Publicity - Misc	250	190
54750 · Marketing & Pub - Newsletter	500	375
54800 · Marketing Pub & - Printing	1,500	1,125
<b>Total 54000 · Marketing &amp; Publicity</b>	<b>7,000</b>	<b>5,255</b>
<b>55000 · Membership</b>		
55200 · Membership - Postage	500	650
55300 · Membership - Supplies	750	550
55400 · Membership - Personnel	1,000	750
<b>Total 55000 · Membership</b>	<b>2,250</b>	<b>1,950</b>
<b>Total 50000 · FOL Expenditures</b>	<b>113,575</b>	<b>93,205</b>
<b>46000 · Adult Literacy Income</b>		
46100 · Ad Lit - Donations	14,000	\$14,000
46200 · Ad Lit - Endowment Donations	7,500	\$7,500
46300 · Ad Lit - Fundraising Events		\$0
46400 · Ad Lit - Grants	1,000	\$1,000
46500 · Ad Lit - Friends Support	10,000	\$7,000
46501 · Ad Lit - Friends Support (Deferred)		\$7,000
46600 · Ad Lit - Misc		\$0
46990 · Ad Lit - Bank Interest	125	125
<b>Total 46000 · Adult Literacy Income</b>	<b>32,625</b>	<b>36,625</b>
<b>65000 · Adult Literacy Expenses</b>		
65100 Ad Lit-Operations		5,300
65200 Ad Lit-Literacy Materials		13,000
65300 Ad Lit-Fundraising		2,500
65400 Ad Lit-Grants		1,000
65500 Ad Lit-Hospitality		2,000
65600 Ad Lit-Contract Personnel		4,200
65700 Ad Lit-Postage		725
65800 Ad Lit-CHAT		400
65900 Ad Lit-Endowment		7,500
<b>Total 65000 · Adult Literacy Expense</b>	<b>33,295</b>	<b>36,625</b>
<b>Total Ordinary Income</b>	<b>142,000</b>	<b>120,675</b>

	<i>FY 19-20 Budget</i>	<i>Proposed FY 20-21</i>
<b>Total Ordinary Expense</b>	146,870	129,830
<b>From Reserves</b>	<b>4,870</b>	<b>9,155</b>